



CAPSTONE VALUE-ADDED SERVICES

Kitting & Co-Packing



Seamless Integration. Performance Built. Delivered at Scale.

Capstone's Kitting & Co-Packing service assembles, configures, and customizes finished goods for retail, club, e-commerce, and manufacturing channels directly inside partner facilities.

As part of our Value-Added Services portfolio, this solution combines on-site labor management, process engineering, and purpose-built technology to protect your cost per unit while flexing with consumer demand.

What We Deliver



Automation Integration

Our teams work alongside automated lines—box erectors, drop packers, palletizers, heat tunnels, and labelers—keeping operations running while protecting uptime, throughput, and automation ROI.



Performance-Driven Labor Model

Our Pay-for-Performance model aligns cost per unit directly to throughput, creating flexible labor economics that scale with volume and eliminate traditional hourly staffing inefficiencies.



Process Engineering

On-site engineers establish line standards, drive continuous improvement, and convert operational data into measurable productivity gains and sustainable cost reduction year after year.



Variety Pack & Display Assembly

Variety pack builds, display assembly, endcap construction, and club-channel configurations executed to your retailers' precise specifications and your production and line requirements.



Partner Benefits



Lower Cost Per Unit

Structural reductions in CPU over time, not just at contract launch.



Flexible Labor at Any Scale

From a core team to 200+ dedicated associates on-site within weeks.



Retailer-Ready Output

Every configuration built to spec, reducing chargebacks and rework.



Zero Safety Compromise

Dedicated safety programs drive our record of multi-year injury-free sites.



Single-Source Accountability

Value-added services mean one contract, one team, one set of KPIs.



Schedule a Meeting Today!



Ideal For

- + Industrial and durable goods kitting
- + Seasonal and promotional pack-outs
- + Club and retail warehouse channel configurations
- + Manufacturing-adjacent co-packing at DC or plant level
- + Retail display and endcap builds
- + Grocery chain variety pack and display programs
- + CPG manufacturers (food, beverage, personal care)
- + E-commerce and SIOC (Ship-in-Own-Container)

Why Capstone Value-Added Services?

Unlike staffing-only co-packers or specialists without supply chain depth, Capstone delivers:

- + Accountability for throughput, quality, and cost built into every contract
- + Pay-for-Performance model that aligns our incentives with yours
- + Purpose-built technology for production tracking and real-time KPI visibility
- + National scale with embedded, site-specific operational discipline

At Capstone, we don't just staff a line. We own the outcome.



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Real Results

From Manual Bottleneck to Automated Performance Advantage

Partner

A major beverage manufacturer operating a state-of-the-art production and warehouse facility with six automated and three manual packaging lines, producing approximately 15 million variety packs annually.

Challenge

Rising cost per unit on a manual SIOC packaging line due to labor-intensive processes and constrained throughput. The operation needed a more efficient packaging model to reduce costs while increasing production capacity.

Solution

Capstone deployed a two-phase automation strategy to transform the packaging workflow.

Phase one automated the SIOC line with a box erector, drop packer, label printer, and taper.

Phase two repurposed underutilized automation assets—including an idle palletizer and accumulation line—to increase throughput and create a more continuous production flow.

Results

12% reduction in headcount through targeted automation deployment

28% reduction in cost per unit, lowering packaging costs from \$0.25 to \$0.18

\$926K in savings over two years through gain-share reductions tied to improved performance

Zero safety incidents — 0 recordables and 0 lost-time incidents

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